Dear Friends and Supporters,

Project QUEST was founded twenty-five years ago, based on a common vision held by Communities Organized for Public Service (COPS)/Metro Alliance, business leaders, The City of San Antonio, Bexar County, and the State of Texas. 2017 was our best year yet; QUEST had its highest number of participants, 1,199 in total, and graduated 400 participants. As QUEST continues to place people in meaningful careers, we hope more cities begin emulating QUEST’s strategies and practices.

PROJECT QUEST is a valuable partner in developing a workforce pipeline connecting participants with better job opportunities, and helping the city’s economic future and global competitiveness.

Formed May 2017

DAVID J. ZAMMIELLO
Executive Director

DON A. BEELER
Chairman

PROJECT QUEST is a valuable partner in developing a workforce pipeline connecting participants with better job opportunities, and helping the city’s economic future and global competitiveness.

FORMER MAYOR IVY TAYLOR
Project Quest is a critical economic development resource that:

Understands and meets current and emerging employer work force needs

Provides comprehensive support and resources to program participants to achieve long term employment

Facilitates collaboration with other workforce development stakeholders

OUR MISSION

To strengthen the economy with highly qualified employees for in-demand, living wage careers.

Project QUEST is a critical economic development resource that understands and meets current and emerging employer workforce needs in San Antonio, Texas and the surrounding areas. QUEST provides comprehensive support and resources to program participants to achieve long-term employment in collaboration with workforce development stakeholders. QUEST focuses on training and careers that offer family wages and advancement opportunities, while providing intensive support services to help participants overcome financial and personal barriers to skills acquisition.
2017 AT A GLANCE

1,199 PARTICIPANTS SERVED

400 GRADUATES

329 GRADUATES PLACED INTO IN DEMAND JOBS

THE AVERAGE WAGE PER HOUR FOR GRADUATES IS $23.34

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400 GRADUATES

1,199 PARTICIPANTS SERVED

THE AVERAGE WAGE PER HOUR FOR GRADUATES IS $23.34

FINANCIALS

REVENUE

$5,655,609

EXPENSES

$5,468,573

NET CHANGE IN ASSETS

$187,036

TOTAL ASSETS, END FY '17

$927,082

ANNUAL EARNINGS INCREASE

214%

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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<tr>
<td>Federal Government</td>
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<td>State Government</td>
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<td>Foundation Grants</td>
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<td>Individual &amp; Corporate Gifts</td>
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<td>Fundraising</td>
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PRE-QUEST WAGE

POST-QUEST WAGE

'13-'14
$50K
$40K
$30K
$20K
$10K

POST-QUEST: $43,425

PRE-QUEST: $13,822

ANNUAL EARNINGS INCREASE

214%

'14-'15

'15-'16

'16-'17

FINANCIALS

ANNUAL EARNINGS INCREASE

214%
In November 2017, we held our Silver Anniversary Luncheon, celebrating 25 years of impacting San Antonio’s workforce. The event brought more than 500 guests to the Grand Hyatt San Antonio. In attendance were six elected officials, including Mayor Ron Nirenberg who delivered the keynote speech. We were extremely blessed to have more than 40 graduates and participants attend our event. We also celebrated our original founders for their years of continued support. Thank you COPS/Metro Alliance, City of San Antonio, Frost Bank, and Broadway Bank.
GRISELDA ONTIVEROS
RN PROGRAM

In 2001, I moved from Mexico to San Antonio. I have always wanted to be a nurse, but being that Spanish was my first language, I challenged myself to learn English because I knew that if I wanted to be able to help a diverse group of people, I would need to learn how to communicate in both languages. While I appreciated the benefits of being employed as a waitress, I knew deep in my heart that I wanted something else, something bigger and something more fulfilling for myself. Soon thereafter, I was notified that I had been accepted into the Generic Nursing Program at San Antonio College. Unfortunately, I had no idea where I was going to obtain the money needed to pay for my tuition.

One of my friends told me about Project Quest and how this amazing organization helps students like me, who are struggling to pay for their education, to ensure that we achieve our dreams and are able to serve our community through our chosen fields. My first semester of nursing school was a roller coaster of emotions because nursing school was the most challenging experience that I had ever experienced up to that point in my life. I struggled and felt overwhelmed with the amount of stress and finding the time to keep up with my studies, but I had Project QUEST. I had encouragement from my counselor who advocated for me and helped with my tuition and books. This journey was very difficult, but I never gave up. I am now prepared to join the workforce as an RN. Thank you, Project Quest, for helping me achieve my dream of becoming an RN.

JOHNATHAN BRIONES
AVIATION MAINTENANCE PROGRAM

If it wasn’t for QUEST, I wouldn’t have developed or given any thought to the soft skills that I should be learning to be successful in the workforce. I was pretty much raw coal and QUEST made me into a really shiny diamond. The weekly meetings that we had were always full of information aimed at our success. Everyone at QUEST would always care for our well-being and ensured that we were in the best position to come out on top once we were done with school.

I remember Dr. Loston saying something at a past QUEST graduation that really stuck with me throughout the whole time I was here; it was: “Imagined impossibilities and unimagined possibilities.” If anything describes what going through school does to you, it’s that quote. We think of the worst but never consider the best. We have conquered the imagined impossibilities; whatever they were, they did not deter us from success. We have come to create those unimagined impossibilities into something real and concrete. Along with having my dad as motivation, I was surrounded by a support group that had an unrivaled drive to see me succeed. Everyone in my family supported me and wanted to see me finish. Also, my QUEST Career Advisor, Yolanda Smith was there checking up on me every step of the way.
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